

10 October 2007

Corporate Financiers Announce New Brand and New Office



McInnes Corporate Finance has announced that it has boosted staff numbers by more than 100 per cent across the North following a year of unprecedented growth and acquisition.

The renowned corporate finance boutique expanded into the North West in 2005 following its acquisition by the Manchester based AIM listed Begbies Traynor Group plc. Earlier this year acquired Quantum Corporate Finance based in Newcastle.

From this week the firm will be called BTG McInnes Corporate Finance, as part of a re branding of the Begbies Traynor Group that includes the launch of a specialist tax planning division and other support services under the BTG Specialist Professional Services name.

The firm has announced further expansion with the opening of a permanent Birmingham office from November headed by a newly appointed partner. With offices already in Manchester, Leeds, Newcastle and London, the firm has

increasing national coverage and has completed more than 37 deals worth in excess of £400m in the last 12 months.

“Our entrepreneurial style keeps us growing at a very healthy pace,” said partner Tim Edwards. “We will be looking to increase our UK footprint further this year and continue to build our new offices as we become established in our new markets,” he added.

Paul Morton, partner in the Manchester office commented: “Our approach and expertise has been well received in Manchester and we are continuing to build our knowledge of, and relationships with the North West corporate community.”

“The BTG McInnes Manchester office has grown to 11 staff over the past year and we now have over 39 staff across all offices with a wealth of relationships and sector experience,” he added.

The firm has been behind a number of deals in the North West region in the past year, including the £100m buyout of British Salt, the sale of Runcorn based O'Hare Engineering Limited reported to be £30m, and the £8m fund raising for Yang Sing. This has helped the firm to win several regional and national corporate finance awards already this year.

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